



ZANDNEWS

# ZANDVOORT!

## 2<sup>nd</sup> Quarter 2015

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My what a quarter it's been! Filled to the brim with excitement and major events. The Wild Dogs and their puppies almost took the spotlight away from our second Zandspruit Airshow, the Construction teams are working flat out and the Sales and Marketing division is doing well. Zandspruit is certainly on the move!



These past few months have once again, been a hive of activity. Potential clients, owners, building contracts, an Airshow, plenty good game sightings and marketing trips have all contributed to keeping us all active and out of mischief! It's hard to believe that we are already in the second half of 2015...



Read more about all these and other stories in your newsletter. Enjoy!

*Martin den Dunen*

*Gerrit Jan van der Grijn*





# Sales & Marketing

During April we attended a mall exhibition at Riverside Mall in Nelspruit, which brought some interested clients to view the Estate. May was a busy month and we exhibited at Airshows in Pretoria (SAAF Museum Swartkops Airshow 8 – 9 May), Botswana (Matsieng Airfield 16 – 17 May) and Newcastle (30 May). All three events were well attended by aviation enthusiasts and pilots from all over South Africa and Africa. Needless to say we have some very interested parties looking to settle at Zandspruit.

June saw the eagerly awaited Zandspruit Airshow and the talk from the aviation fraternity was that they could not wait to get back to Zandspruit after the success of 2013. The 13<sup>th</sup> June arrived and Zandspruit Estates put on an Airshow that will take some beating! Clients, Owners and Pilots alike could not believe the quality of the organization that went into the day, resulting in loads of good leads that we are currently working on.

Other functions attended during this period were the SANEC (The South African and Netherlands Chamber of Commerce) Business Directory launch which is a great networking opportunity. This took place in Johannesburg at Nedbank's head office in May. We then had the opportunity to attend a SAPO (South African Property Organization) function down in Mpumalanga which was hosted by ABSA Bank, highlighting the positive growth in retail and housing development for the Lowveld and that these areas are the fastest growing areas in both sections of the market in South Africa.

Zandspruit Estates will also be attending the Property Investor Network in Pretoria to try to establish a partner for either the Commercial & Retail section or the Retirement component of Zandspruit in July.

## **International Marketing**

As anticipated in our previous newsletter, we exhibited at Aero Expo Friedrichshafen – Germany – from 14 to 18 April for the second time. The interest amongst the approximately 70 000 visitors of the exhibition was good and the first clients have already visited the Estate!

In June we exhibited at the Secondhome International Exhibition in Antwerp – Belgium. Despite the fact that this was only the first edition of the Antwerp Secondhome International, the extremely good weather with temperatures of around 33 degrees, resulted in good attendance and positive interest in our Estate.

Our next exhibitions will be at the autumn editions of the Secondhome International in Brussels, Utrecht and Munich. We still offer prospective clients, who decide to visit Hoedspruit and Zandspruit Bush & Aero Estate in particular, an 8-day familiarization trip. Accommodation is provided in one of the completed, fully furnished, luxury safari homes. Visitors will experience real bush living and what it's like to own a home in the African Bushveld. Should you be interested in planning such a visit to Zandspruit, please contact Gerrit Jan on [gjg@zandspruit.co.za](mailto:gjg@zandspruit.co.za)

# Staff Introductions

Zandspruit Construction is really busy; our teams are working flat out and we have work lined up well into next year. We therefore decided to get an extra pair of hands to help Ernest and his team - enter Chamonn Lottering! He joined us in April and is the second Project Manager for houses built on Zandspruit. Chamonn was born in Sabie, but has spent most of his life

years and all this experience will be fully utilised on Zandspruit. He is married to the lovely Cheryl and has a son, Liam. Brian has already visited numerous Airshows and you can read what he has planned for the next quarter in the SA marketing article. We are super excited to have him as part of the team!

At ZEHOA (Zandspruit Estates Home



in Hoedspruit. He is also a sky diver and loves aeroplanes as well as the bush. Thus he fits in perfectly in our team of bush and aeroplane enthusiasts. You may have seen some of the pictures he has taken on our Facebook page.

With our busy marketing campaign, we decided to employ a full time Sales Executive. Brian Macaulay joined the team in April and some of you may know him from the Hat & Creek, where he was the manager for some time. We are very happy to announce that he is now part of the Zandspruit team. Brian has been involved in properties and development for over 18

Owners Association) the Directors employed a new full time lady for the admin duties – welcome to Niky Watt. She is stationed at the Zandspruit Gate House and is there to help home owners with any queries, while taking care of all of the administration that an Association requires. Niky is married with children, comes from Nelspruit and now lives close to Kruger. She has been in the property management business for over 20 years and is an active, bubbly and friendly lady. We are delighted to have Niky on board and trust that she will be the perfect match for ZEHOA.

# Farm Management

## **Rainfall**

Our last recorded rain was on the 28th of April, leaving us with a very low total rainfall of 373mm for the season. This is less than half of our average rainfall recorded over the past 7 years.

## **Vegetation**

The bush is very dry at this time of the year, but as stated in the last report, the vegetation is still in a good condition for our animals to do well during the rest of winter.

## **Animals**

A couple of special sightings were reported to us during this period, with an Aardvark sighting topping the list!

We were also privileged to see our first Reedbuck baby, as at one stage we believed that the baby had been caught by the Wild Dogs. We are very happy to say that we had a great sighting of mom and the now sub-adult Reedbuck last week.

Some good nocturnal sightings of Civet, Genet, Honey Badger and a quick flash of a Cape Clawless Otter were also seen recently. Obviously the Wild Dogs and their pups have been the main

topic of the sightings during the past 8 weeks. We will cover this in more detail in the "Wild Dog" section.

## **Sandspruit river & dams**

We still have a large amount of surface water in big pools throughout the Sandspruit River. All three of our dams have water that will last through the rest of the winter months until the rainy season starts again.

## **Wild Dogs (*Lycaon Pictus*)**

The African Wild Dog is the second most endangered predator in Africa, with only four remaining populations left in the world, one of which is found in the Greater Kruger area. Their survival is dependent on the pack and its habitat.

Wild Dogs have a very structured social order, living in packs led by an alpha male and female. The rest of the pack is extremely loyal to the dominant pair.



# Farm Management



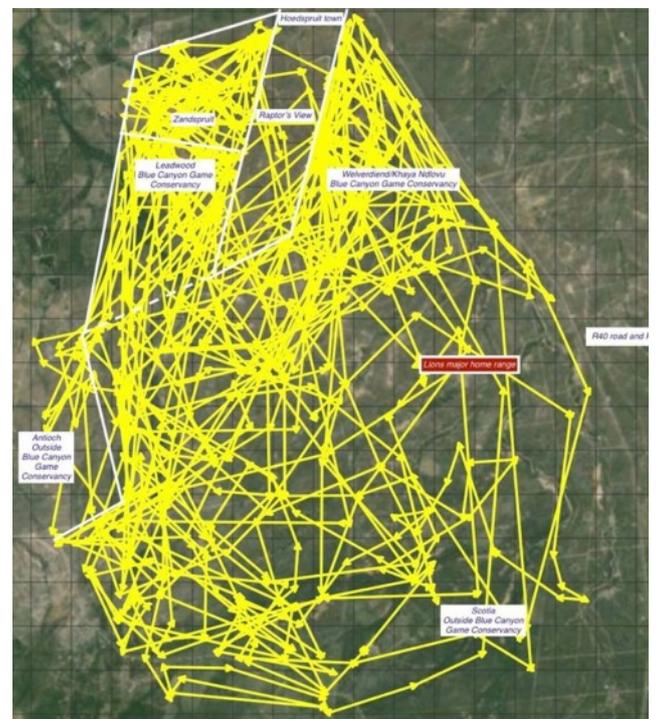
Wild Dogs prefer areas where Lion and Hyena are less active. This is probably the reason the Wild Dogs have laired on Zandspruit. Of the estimated current population of 6600 Wild Dogs, the Kruger area has a population of between 450-500 dogs. Needless to say, we are in a very privileged position to have them lairing with us. They can roam over very long distances of up to 250 square kilometres and have been recorded travelling over 50km in a single day looking for food. 'Our' pack has been recorded roaming from Thornybush Private game reserve to as far as the JG Strydom tunnel, but more recently they have been moving between the Blue Canyon game conservancy, Raptors View Estate and ourselves. This is a map showing the movement from the GPS collar that the alpha male is wearing.

Wild Dogs are most active during early morning and late evening when they go hunting. As a pack they run down game very efficiently, killing around 80% of the time. On rare occasions they have been seen hunting during the full moon.

Wild Dogs will start hunting by fanning out through the bush looking for a herd of antelope. More often than not, this will be Impala. Once they have located a herd, the most vulnerable member is singled out and then chased down.



Wild Dogs are high-stamina hunters, capable of running continuously at 40km/h for over five kilometres and then increasing in bursts of up to 60km/h for short distances. The pack splits up during the hunt, with some dogs trying to direct the prey in a circle towards the others.



# Farm Management

If this fails, they will keep the prey running, taking it in relays to increase the pace until they literally run their prey to exhaustion. Once the animal collapses, the dogs immediately begin feeding. The kill is normally over in a few seconds with the animal being torn apart.

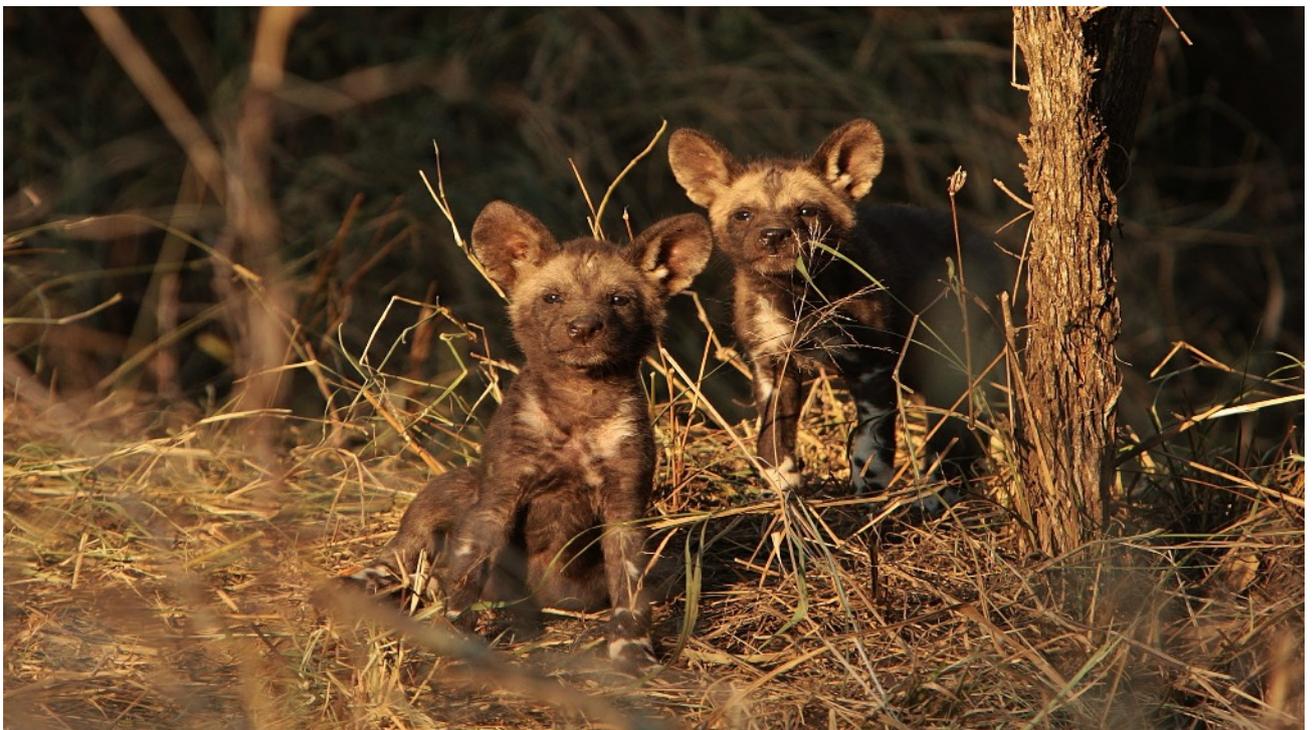


Wild Dogs are very controlled at the kill letting the young feed first, followed by the subordinate males and females with the alpha pair eating at any time. Each dog awaits its turn and if there is not enough food to go around, the hunt begins again. They will stuff themselves with food and then go back to the den to regurgitate part of the meal for the mother and her young to eat.

The average litter size for the Wild Dog is 10 puppies.

They suckle for the first three months of their lives before being taught to hunt.

Wild Dogs hunt every day as they require more meat than all other predators due to their high metabolism. Eighty percent of their diet consists of Impala, but they do attack bigger game as well, including Wildebeest, Kudu, Waterbuck, Reedbuck and sometimes even Zebra.



# Construction

The Construction teams have been super busy.

We are grateful for the confidence that our owners have shown in the Estate by investing in some large homes here! As reported elsewhere, we have had to employ a second Project Manager to cope with the

influx of work, to ensure that our high standards are not compromised.

There are now 29 completed houses on



This coincides with the handover of all the common property and the game to ZEHOA

(Zandspruit Estates Home Owners

Association). The 'dyke' across the Zandspruit riverbed will be completed during August, well in time for the much needed rain that we expect later in the year.



It is rather daunting to think that almost 4 years

Zandspruit with a further 7 under construction and another 5 in the pipeline.

Zandspruit Construction has proudly built

28 of the 29 completed houses and we are building all 7 of those still under construction.

have passed since the proclamation of Zandspruit, but we are proud of what we

have achieved during this time.

The hard surfacing of the roads is progressing well and we are on schedule to complete this R 8m project before November 2016.



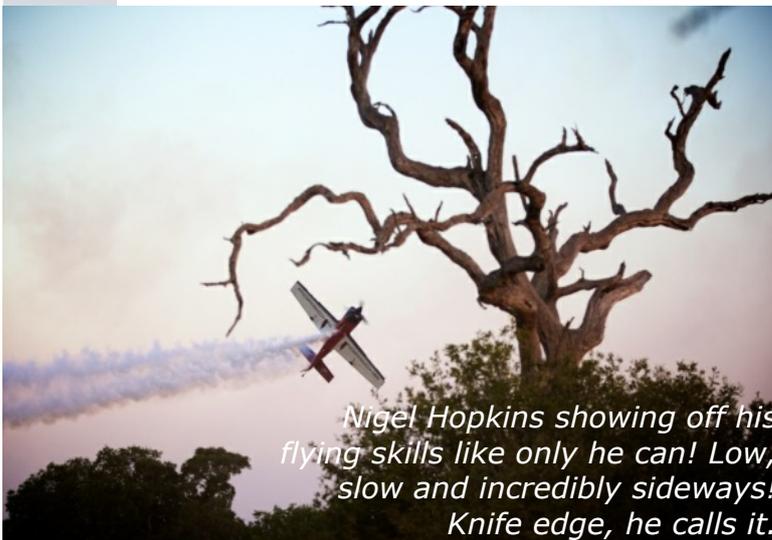
# ZANDSPRUIT AIRSHOW

On Saturday 13 June, the Zandspruit team organised the second Airshow on the Estate. With the mountains as a beautiful backdrop and being surrounded by the bush, the Airshow setting on the Estate is very special.



*Silver Falcons were the opening act at the Zandspruit Airshow 2015. Super excited to have the elite flying team of the Air Force at our Airshow*

An incredible programme filled the day from morning until sunset. Over 2200 visitors attended the Airshow and more than 20 displays amazed the crowd, one more spectacular than the next! We had a couple of very unique formations like a Boeing Stearman flying together with a L29. Nigel Hopkins and Johnny Smith amazed the crowd with some stunning aerobatics.



*Nigel Hopkins showing off his flying skills like only he can! Low, slow and incredibly sideways! Knife edge, he calls it.*



*Exciting race between M X 2 and Bell 407*

Apart from the big aeroplanes, the model aircraft club from Nelspruit presented a lunch time show and we had Harley Davidsons riding in for more toys for boys! There were various exhibitors and stalls, food and drinks. But there is no better way of telling you what happened at the Airshow than by showing off some pictures.



*Mister Airshow, Brian Emmenis, hosted the show. Trojan T28 in the background on finals*



*A Stearman and a L29 Jet flying together. "This is a very unique formation, exclusive to Zandspruit" - Pierre Gouws*

# ZANDSPRUIT AIRSHOW

*3 Trojans and Mustang Sally filling the Bushveld skies together. Another scarce combination and a joy for the crowd to see!*



*The display team of Scully Levin showing off their incredible skills in the Harvards and the Pitts. This team loves flying so much that they gave an extra sunset display, complete with lights and smoke to close off an amazing day in the bush.*



*Proudly South Africa!  
Did you know that this flag weighs 80 kilograms?*

In 2017 we are planning the final Zandspruit Airshow, so make sure that you don't miss out on that spectacle!

