

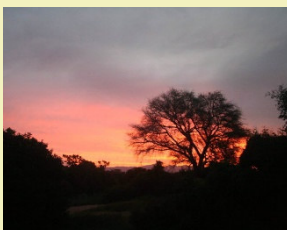
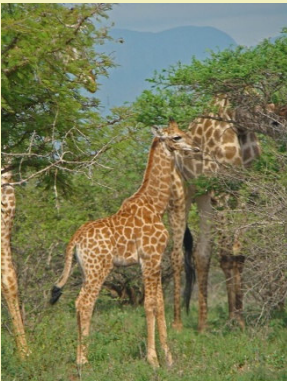


ZANDSPRUIT

APRIL 2010

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ZANDSPRUIT NEWSLETTER

Current Project Status

All the final designs for Infrastructure have been completed and approved. Tenders have been called for and the closing date for these is 21 May 2010. This will allow us enough time to adjudicate the tenders and make an appointment, once the finance is in place.

We aim to start construction in June and be complete with installation in Phase 1 by the end of December.

The runway has seen major earthworks and is as good as complete as almost 3 000m³ of fill and some 4 000m³ of top soil were trucked in over a period of 5 weeks.

Many rain delays were experienced by the contractor but the upside of this is that the fill has been well watered and compacted as the work progressed. Hard surfacing of the runway will follow once the basic infrastructure mentioned above, has been installed.

There has been an upsurge of interest in Zandspruit and this is a clear sign that the economy is starting to recover well in South Africa. It is due to this resurgence that we have confidence to proceed with Phase 1 of the Bush & Aero Estate.



Watch this space for exciting news about our official public launch which will be held towards the end of the year and promises to be an event not to be missed!





Sales and Marketing News

Local Marketing

The marketing team has been on the go almost every weekend this year so far with exhibitions, hosting of clients and the like. The Fly-in of March 2010 was rescheduled for 17 April 2010 when the Lowveld Aero club flew into Zandspruit with 8 aeroplanes. Some guests stayed overnight, while others flew out after a hearty brunch, but a phenomenal time was had by all.



Should you wish to fly into Zandspruit, please contact Tracy on 015 793 1192 or 083 9779 678.

Gerrit Jan and Etienne attended the mini air race at Kitty Hawk Airstrip in Pretoria East on 27th February 2010.

The lucky winners of the first prize were Mr. Chris Spencer-Scar and Mr. IP Ferreira. Their prize, which was sponsored by Zandspruit, includes a weekend away at Zandspruit's Luxury Bush Camp and a Tshukudu 'walk-with-lions' breakfast voucher.



Congratulations to you both and we hope to welcome you on Zandspruit and to the wonderful Hoedspruit area soon.

The EAA chapter Sun 'n Fun was held on 20-21st March 2010 at Klerksdorp and Etienne, Martin & Tracy were there.

Mike and Etienne attended the Virginia Airport Fun Rally on 27-28 March 2010 in Durban.

Etienne attended the Aviator's Paradise mini Air Rally on 10-11 April 2010, while Martin and Mike flew to the Annual Zebula Fly-in on the same weekend.

The following weekend, Etienne was once again present at the Parys Wings and Wheels event. Zandspruit again sponsored numerous prizes at various events.

The probable Zandspruit social calendar for the next couple of months is:

- **Sustainable Living Festival**
30 April to 2 May 2010
- **Polokwane** (Cancelled)
01 May 2010
- **Middelburg, Mpumalanga**
15 May 2010
- **Grand Rand Airshow**
23 May 2010
- **Presidents Trophy Air Race, Rustenburg**
30 May 2010
- **Klerksdorp**
26 June 2010
- **Durban Wings Club Airshow**
17 July 2010

A property exhibition is planned for the latter part of May at The Outpost on the banks of the Olifants River (R40). Zandspruit will be there.

Come and share a drink, good conversation and even better Property on show. Look out for the advertisements in this regard.





The Sustainable Living Festival is upon us and we will be hosting half of the 40km race in the Wilderness area. Zandspruit will be chillaxing in the green zone at the festival itself, so get to the festival, enjoy some organic food and wine and we'll see you there!

Zandspruit will be attending the GETAWAY show in the Coca Cola dome in JHB in Sept 2010. This promises to be a very exciting exhibition.



With less than 50 days remaining to the Soccer World Cup, we are all anticipating a fabulous opportunity to showcase and market South Africa, Hoedspruit and Zandspruit to the rest of the world. We can't wait!



FOCUS ON SARETA LUBBE

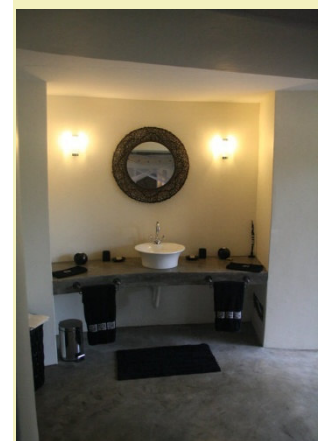


Sareta Lubbe, one of our Sales and Marketing Representatives, is one of our featured staff members this month.

Sareta matriculated at Ermelo High School and followed a career in marketing and business management and has recently added executive coaching to her resume.

Her career has spanned various sectors from fashion, retail, agricultural products and event planning. She has played an active roll in the business sector of Hoedspruit, is a member of the Institute of Directors as well as a Director of LIN – Limpopo Independent Newspapers.

Sareta is based in Hoedspruit and lives with her husband and their 2 children, Ehrus and Benedea. She has been actively marketing Zandspruit with enthusiasm, drive and flair throughout Limpopo's business sectors and business chambers.





Overseas Marketing

Exhibitions

A couple of weeks ago we loaded up all our exhibition material again and went to Utrecht for the first exhibition of this year. Although fewer people than last year visited the Secondhome International, interest in Zandspruit was good and we got a number of very promising leads out of it. Two of these leads have already booked a visit to Zandspruit in June this year.



The next event is the Landgoedfair Mariënwaerd which is held in August and a couple of weeks after that the Second Place Exhibition in Brussels, Belgium. In October we will again attend the Secondhome International in Utrecht. Future dates are:

- **Landgoedfair Mariënwaerd:**
August 18 – August 22
- **Second Place (Brussels):**
September 24 – 26
- **Secondhome International:**
October 15 – October 17

In our previous newsletter we announced that we were going to attend the Housevision Expo from April 9 until April 11. The Housevision Expo is directly linked to the television program "Housevision". Unfortunately, the broadcasting company (RTL) decided to discontinue this program and due to this, the Housevision Expo was cancelled.

Representation

Until now, Gerrit Jan has represented Zandspruit in Holland and Belgium. However, due to the considerable number of leads and the fact that Gerrit Jan is in South Africa half of his time, we have decided to appoint Peter Antonisse, owner / director of Sparcs (www.sparcs.com), to represent us in The Netherlands and Belgium.

Sparcs is one of the leading property companies in Holland when it comes to second homes. It is their core business and we are pleased to welcome Peter and his team on board.

FOCUS ON LAURENT BRIGNONE

Laurent is one of those Frenchmen who can enjoy a country other than France and who doesn't mind speaking English – with a French accent of course!

Laurent originates from Grenoble in the French Alps but went through his higher studies in England and the USA and now lives with his wife Ambre, daughter Anaïs and son Gregory in a small town between Grenoble and Lyon, in the foothills of the Alps. In fact, this is the ideal place from which to represent Zandspruit in both France and Switzerland.



It was Amber, a delightful French woman born in Durban, who first took him to SA in 1993. He immediately fell in love with the country, its people and the way of life. Since that first visit, working between France and South Africa was always Laurent's ideal. Laurent travels to South Africa 3 to 4 times a year for business and holiday with Amber and their two children. He always enjoys a gathering with his friends and partners, especially if it's at a rugby game or around a good braai – the real South African way of life!

Laurent loves nature, wildlife and the great outdoors and this love has led him to Hoedspruit on various occasions. The Zandspruit Estate concept perfectly matches the way he thinks modern living should mix with wilderness and it was with great pleasure and enthusiasm that he grabbed the opportunity that was offered to him to promote Zandspruit in France and Switzerland.





Farm Management

Rainfall

We are most grateful for the late rains, although not hard enough to fill the dams, it has helped with some late growth.

We have recorded 116mm of rain during the period Feb - April 2010.

Vegetation

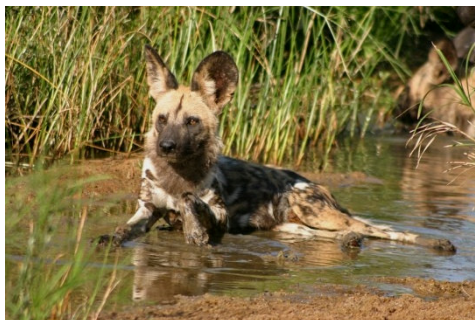
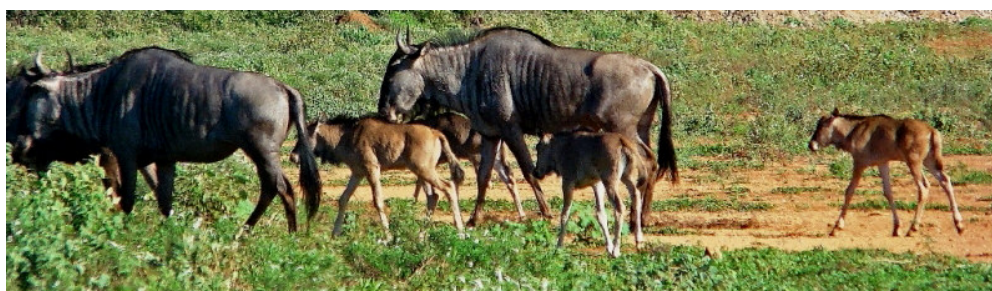
The veld has recovered very well due to the good late rains. This should keep the animals fed throughout the winter.

Animals

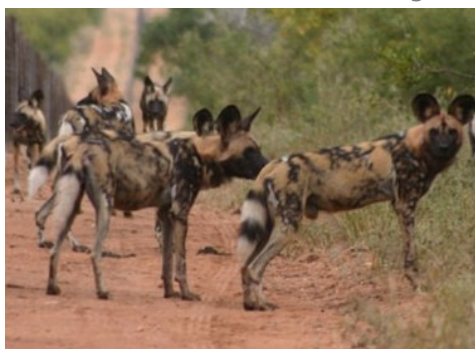
We are very pleased to announce the birth of our first baby giraffe born from the females that we re-located to Zandspruit some time ago. The baby was spotted close to Madada dam but there have been very few sightings of the baby due to the female keeping it in thick cover for protection. Only very recently did we manage to get our first photos of the baby!



At least 4 baby Zebra's have also been seen as well as a number of baby Wildebeest.



15 Wild dogs visited the property during the last month for just over two weeks, giving us a great opportunity to be able to follow them and watch them hunting.



Sandspruit River & Dams

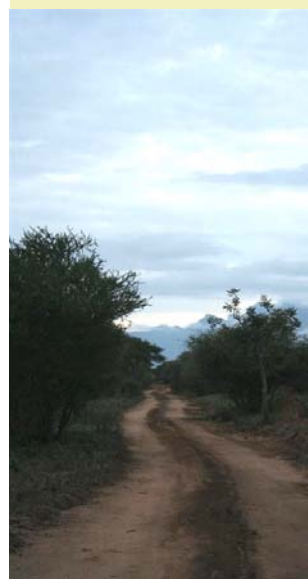
After the good late rains the Sandspruit River is once again full of water around the island area.

The rains have not been that heavy, so very little run off has occurred leaving our dams at much the same levels.

Madada dam is still full of different types of water birds.

Road & erosion control

A new road has been constructed in the wilderness area to allow better access into an area just south of the Bushcamp.





Events

Soccer World Cup

At first the Soccer World Cup didn't seem to get much attention in Europe. This may have been due to the Olympic Winter Games or possibly even the long and cold winter we have experienced.

However, currently this event is getting more and more attention in the media. The fact is that it is still possible to buy tickets for various matches, although tickets for matches of the Dutch team are extremely hard to come by and some matches are already sold out!



**PETER MOKABA STADIUM
POLOKWANE**

During the World Cup Zandspruit will be present at various venues and events organised for the Dutch visitors in Johannesburg. As a member of SANEC (South Africa Netherlands Chamber of Commerce) we will attend various business meetings and events as well.

We expect to be able to show a lot of people our beautiful region of South Africa and of course our favourite Estate! This, together with preparations and installation of the infrastructure definitely sees us looking at an extremely busy time ahead!



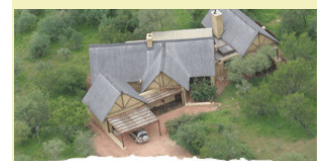
**MBOMBELA STADIUM
NELSPRUIT**

Zandspruit Construction

Zandspruit Construction is still building all over the place! Recently we started the construction of a new home for an American client on Leopard Rock, situated 30 km out of Hoedspruit. But where new projects start, others are finalized.

The construction of a beautiful home on Raptor's View for a Dutch client was completed, as scheduled, at the end of February. It is always great to show clients their brand new home, especially when the only progress they have seen of the house, were photo's on email! As is often the case, we are a bit saddened at reaching the end of this project, due to the fantastic working relationship we have had with this client. Organizing finer details by

email and internet or discussing the final design of the kitchen in our offices in Holland with howling winds and sub-zero temperatures is a somewhat different, not to mention surreal experience while building a holiday home in hot, sunny South Africa!



ZANDSPRUIT



Focus on Zandspruit

Siegfried Venter



Hi, my name is Siegfried Venter, known as Sieg.

My love for construction started when I saw my grandfather building houses in Denysville in the Free State, when I was 8 years old.

After Matric in 1996, I started an apprenticeship at Stocks & Stocks in the Western Cape doing concrete works, home building and plumbing.

I qualified in all of these trades with the company and then returned to Ermelo in Mpumalanga in 2000 where I worked at Majuba Power Station, contracting for Steyn Muller doing concrete work for the conveyer systems.

We then decided to move to Phalaborwa and I started working at CCB Civils doing concrete repairs at flotation plants for Foskor Mine.

Then we moved to Hoedspruit to build houses for Savanha Construction after which I started my own business in 2008 as a general maintenance and plumbing contractor.

After working as a sub - contractor for Zandspruit Construction, I was offered the opportunity to work for the company as an employee.

Zandspruit Construction is a building company that believes in top quality work and delivering what their clients want. I believe in Zandspruit and their positive outlook in the development of Zandspruit Estates.

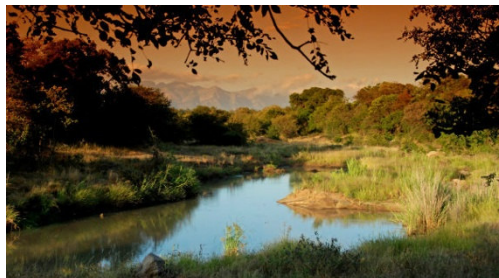
I see Zandspruit Construction as a company that is trustworthy to deliver quality buildings and one that is Eco friendly.



Mike Cowden, our Farm Manager and his family at the Sabi Classic Mountain Bike Race



Cape Teal spotted on Madada Dam



Should anyone wish to visit the farm and or Bush Camp, look at their stands or to take a drive through the Wilderness area, please contact us.

Best regards to all,

The Zandspruit Team

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www.zandspruit.co.za
www.zandspruit.nl