



ZANDSPRUIT

July 2010

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## ZANDSPRUIT NEWSLETTER

### Current Project Status

#### LET'S GET THIS PLACE MOVING! - INFRASTRUCTURE

The hard work over the past months is finally paying off. All Infrastructure tenders have been received and adjudicated. Finance requirements are almost in place and final designs have been approved by the Municipality. The construction of the gate house has begun and installation of infrastructure will follow soon.

The following Infrastructure will be built over the next few months for our stands in Phase 1 (Most of the Aero stands and all of the Bush stands to the east of the Airstrip);

- Electrical reticulation
- Water reticulation
- Bulk water reservoir
- Water purification plant
- Water booster pump station
- Intersection with the R527 road
- Paved roads to the gate house
- Bridge across the Sandspruit
- Western boundary fencing
- Northern boundary fencing

The surveyed plans of the boundary pegs in Phase 1 have been

handed in to the Surveyor General in Polokwane. Transfers will be possible as soon as the Infrastructure mentioned above has been guaranteed.

This is expected to be well before the end of the year and building of homes will then be able to commence.

Various stand owners have indicated that they would like to commence with building as soon as possible, so the message is clear: get those house plans ready!

We plan to start building a show house and a typical hangar within the next 6 months and this normally results in getting the wheels of a development going! Imagine the joy of being the first resident on our beautiful Estate...

After this initial phase of infrastructure is complete, we plan to do a media launch around the 20<sup>th</sup> November. Thereafter, we will continue with other infrastructure requirements namely the hard surfacing of the Airstrip, the internal residential roads and the high tech security system.





## Sales and Marketing News

### Local Marketing

Sales and marketing coupled with brand awareness remain our main focus to ensure that everyone knows of Zandspruit Bush & Aero Estate. The air show and fun rally calendar has been chock-a-block and Zandspruit exhibited at and attended the following events:

- The Sustainable Living Festival at Southern Cross School in Hoedspruit.
- The Middelburg Air Show in Mpumalanga.
- The Grand Rand Air Show (one of the biggest events on the air show calendar).
- The President's Trophy Air Race.
- Klerksdorp Air Show.
- The property exhibition at The Outpost on the Olifants River.
- The Durban Wings Club Virginia Air Show.

Etienne and his son Estian, assisted by Mike and Martin, have been very busy indeed.

A welcome, and much admired addition to our air show exhibit has been the scale model of the estate. This provides great visual detail and goes a long way in better understanding all aspects of the development.

A second model has been shipped to the Netherlands to aid Gerrit Jan and his team there. The third and larger of the three, remains in The Rijshuys, as a permanent exhibit.

While the road team travel the air show circuit, the home team ensures that all guests, and prospective buyers are thoroughly entertained in the bush camp and on Zandspruit Bush &

Aero Estate. Lawrence has been very busy during the past 3 months, with both local and foreign prospective buyers and investors visiting Zandspruit.

The World Cup Soccer event had many an overseas soccer fan combining business with pleasure, taking some time in between games to view Zandspruit Bush & Aero Estate and what it has to offer.

On a local front, more soccer and slightly less work enabled the potential clients from Gauteng to take a quick weekend off and make their way down to Hoedspruit.

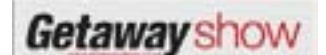
Martin and Tracy will join Gerrit Jan in The Netherlands, on the 18<sup>th</sup> August 2010, to showcase Zandspruit Bush & Aero Estate at the Marienwaerd Country Fair.

In September Zandspruit will exhibit at the GETAWAY SHOW in the Coca-Cola Dome in North Johannesburg. Zandspruit will further be exhibiting in selected shopping malls in Gauteng during October and November. Should you see us in your area please stop by and say hello.

Etienne will attend the Bethlehem Air show on 27<sup>th</sup> August 2010, Vereeniging Air show 4<sup>th</sup> Sept, North West Air show 2-3<sup>rd</sup> October, and the Hoedspruit Air show 22-23<sup>rd</sup> October.

Martin and Tracy will receive DJA's clients (Dennis Jankelow and Associates) on Zandspruit on the 27<sup>th</sup> August during their fly-in, as well as some pilots from the SA National Rally Team.

Look out for the long awaited Lowveld Living magazine, due out on the shelves as we speak. It promises to be their best issue yet. Zandspruit of course, is in there too!





## Overseas Marketing

There are only a few weeks left before the summer holidays in Europe are over and it will be business as usual again, with the first exhibition coming up on 18<sup>th</sup> August.

The next event is the Landgoedfair Mariënwaerdt which is held in August and a couple of weeks after that the Second Place Exhibition in Brussels, Belgium. In October we will again be attending the Secondhome International in Utrecht. The dates for these are:

- **Landgoedfair Mariënwaerdt:**  
18 - 22 August 2010
- **Second Place (Brussels):**  
24 - 26 September 2010
- **Secondhome International:**  
15 -17 October 2010

The Landgoedfair Mariënwaerdt has lifestyle and outdoor living as its theme. Last year, this fair attracted approximately 40 000 visitors over 5 days and was the first exhibition we attended. Looking back it feels like much longer than only a year ago, especially taking into consideration the number of exhibitions we have already attended.

Both the Second Place (Brussels) and Secondhome (Utrecht) exhibitions are especially for people who want to buy a second (holiday) home and attracts visitors from all over Holland, Germany, Belgium and France.

## The Second Home Specialists

In May 2010 an alliance called The "Second Home Specialists" was formed between 5 real estate developers in The Netherlands, namely Zandspruit Bush & Aero Estate, Sparcs, Dop Makelaars, MyNexthome and Casimmo.

All 5 of these developers offer exclusive and high quality second homes in various parts of the world, which makes it very attractive for visitors to attend these exhibitions which will be held in various parts of The Netherlands and possibly Belgium soon.



Between these 5 developers, second homes are offered in South Africa (Zandspruit), Portugal and Spain (Sparcs), France (Dop), Austria and Switzerland (MyNexthome) and Belgium (Casimmo).

In June the first two exhibitions, organised by the Second Home Specialists, were held with great success. In October and November more of these one day events will be organised.







## **Soccer World Cup** **Ke Nako (It's Time)**

The past few months were extremely busy but nevertheless it was a fantastic and exciting time to be in South Africa. Zandspruit was present at various venues and events organised for Dutch visitors in Johannesburg and, as a member of SANEC (South Africa Netherlands Chamber of Commerce), we attended various business meetings and functions as well.

We welcomed visitors from The Netherlands to Zandspruit who had expressed an interest in our Estate and of course in the soccer matches! Apart from visiting a number of stadiums and Nelson Mandela Square we also managed to paint Hoedspruit Orange!

Gerrit Jan travelled to SA at the beginning of June and arrived together with 5 other international flights. Despite this, he walked through immigration without having to wait, collected his luggage and was outside the airport building within 15 minutes! Johannesburg airport was suddenly no longer a building site; the Gautrain was running from the airport to Sandton and all other construction activities and roads were completed.

For years, South Africa has advertised with the slogan: "South Africa - it's possible" and by organising this World Cup, despite mainly negative reports in the international media, South Africa proved that it is possible! Fortunately, after a few weeks, the international media did a turn around and became positive as well. One of the many reporters wrote *"To say, that I have been blown away by the hospitality South Africa has shown the rest of the world, would be an understatement"*.

It certainly doesn't have to end with the World Cup. Gerrit Jan, being Dutch, was obviously disappointed by the fact that "ons oranje", did make it to the final but again, for the third time in the history of the World Cup, did not manage to win it.

The vibe during the first match in which Bafana Bafana played was fantastic. Although, it was not expected that they would make it to the finals, it was a pity that they didn't make it to the second round. The South Africans never lost interest; they simply chose other teams to support. In reality, however, thanks to the magnificent stadiums and the overwhelming hospitality that was shown to the world, South Africa had actually won the World Cup before it even started!

It certainly doesn't have to end here. In fact, it will not end here! For South Africa in general and for Zandspruit in particular it has only just started: **Ke Nako!**



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## Farm Management

### Rainfall

18 mm of rain recorded during May 2010 - July 2010

### Vegetation

The annual leaf drop of most trees and bushes happened much later in the season due to the late rains. This benefited our browsers like kudu, bushbuck and nyala. Grass cover is also looking good for this late in the season.

### Animals

We had two very good sightings of caracal during June. These were the first recorded sightings on Zandspruit.

Two honey badgers and an aardvark were also seen during a night drive.

Our giraffe produced a second baby in June, bringing our total giraffe count to nine.

A male leopard was seen by Lawrence crossing the Zandspruit River near the bush camp. This is the second confirmed sighting of leopard on Zandspruit in the last three years.

The wild dogs have visited us again. This is becoming a common occurrence on Zandspruit, which is great news. They are helping to control our animal numbers naturally. With the wild dogs hunting and leaving carcasses around, we had very good sightings of different types of vultures, namely hooded, lappet faced and a very rare sighting of White headed vulture. There are said to be only about 50 breeding pairs of white headed vultures left in the greater Kruger Park region.

### Sandspruit River & Dams

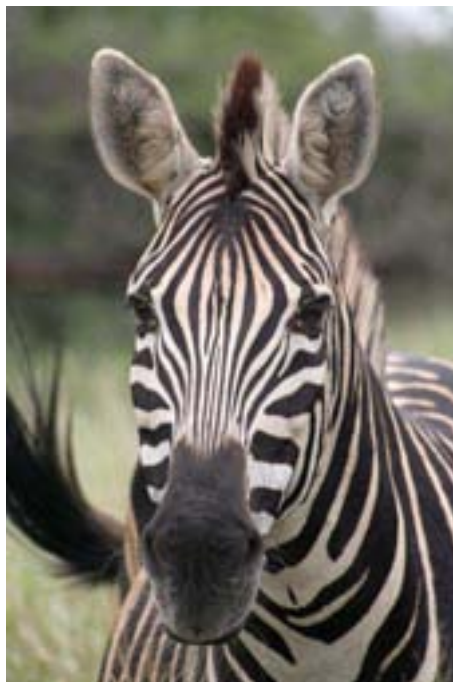
There was heavy rain of almost 200mm in the catchment area of the Zandspruit. This produced a flash flood for a couple of days, which filled the river pools and restocked them with fish.

### Road & Erosion control

After looking at our road network in the Wilderness area, a decision was made to develop three new roads. These were completed in July and add to the overall accessibility of the Wilderness area.

A couple of single track routes were created for the Sustainable Living Festival MTB (Mountain Bike) race. These will be used for walking trails as well as horse trails in the future.

The rehabilitation and brush packing of the old brick yard is almost completed and will be ready for the next rainy season.







## Events - Social Responsibility

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Zandspruit has chosen Children's Eco-Training as one of its social responsibility projects. Below is an overview of Children's Eco-Training and their Kit-a-Kid Programme.

Children's Eco Training is an association incorporated under section 21 Reg. No. 2007/012052/08 and is sanctioned by the South African Revenue Service as a Public Benefit organisation, in terms of Section 18a of the Income Tax No. 930024822.

The Programme is a multi-pronged charity organisation initiated to conserve our natural heritage - the very delicately balanced and unique eco system endemic to the Lowveld of South Africa.

The programme focuses on hands-on environmental education amongst the youth in the Hoedspruit and Acornhoek areas. The purpose is to make them aware, teach them how to conserve and inspire them to appreciate nature in all its intricacies.

They are the leaders of tomorrow - they can still make a difference.

### VISION

*Tell them and they might forget,  
show them and they might remember,  
but involve them and they will understand.*



Confucius

# KIT - A - KID

Children's Eco Training  
Klaserie Private Nature Reserve  
SOUTH AFRICA

We believe that self confidence gives you the power to excel. To empower these children to carry out our vision, they first of all need to believe in themselves.

The training theme in April focused on self-respect. This led to the revelation that the children attending the workshops did not have school clothing, a basic necessity, as they have to attend schools in Acornhoek. We set the ball rolling and funds were raised to kit out these children.

The target was to clothe 147 children, who attend the trainings regularly, at a cost of R36 750. Through the kind assistance of PEP Acornhoek Plaza, we managed to secure a complete uniform: shirt, trousers/skirt, socks, shoes and a jersey at R250 per child.



Should you wish to donate, kindly visit the website below for details  
<http://www.ecochilden.co.za>





## Zandspruit Construction

As reported in our previous newsletter, we started the construction of a new home for an American client on Leopard Rock, situated 30 km out of Hoedspruit. This project is well under way and we expect to finalise this new (holiday) home in a just over a month.

Since emailing our last newsletter in April, various other projects have been awarded to us. Some of these projects are additions to existing homes, a big renovation project of an existing farmhouse, regular maintenance work, renovations of swimming pools, maintenance work on thatch roofs and the application of Supercote thatch protection fire retardant.

We definitely feel that the economy is picking up as we are currently negotiating the construction of a large number of new homes on various Estates around Hoedspruit.



More and more clients are experiencing that we deliver a high quality product on time. Since its inception the slogan of Zandspruit Construction has been "Building a better place". A slogan that our whole team lives up to every day!

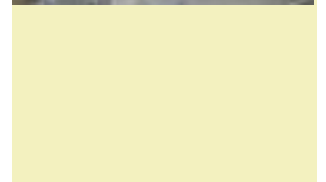
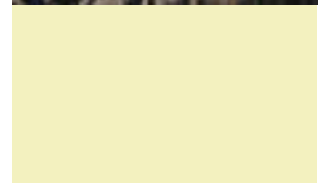
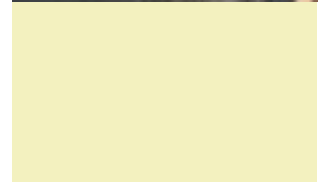
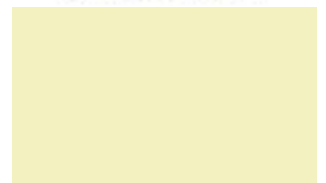


### Supercote Thatch Protection

Zandspruit Construction is a recognised thatch roof specialist and now offers the SABS tested fire retardant system, Supercote that protects your investment, home and belongings.

Supercote:

- Is resistant to fire, sunlight fungus, bacteria and effective against monkeys, birds, bugs and storm damage.
- Slows down the ageing process of grass and **doubles** the life of your thatch roof.
- Is non-toxic to humans and animals.
- Prevents flaming, allowing grass to smoulder only. Test done on Supercote by the SABS showed that untreated thatch burns to approximately 594°C. Supercote reduced the heat radiance to approx 54°C therefore enabling you to get near the fire to extinguish it properly. In the case of fire, dry foam extinguishers can thus be used, preventing water damage to house contents.
- Cuts insurance costs.
- Application is possible on new and existing thatch roofs, even when wire netting already exists;





## Focus on Zandspruit — Roelien Britz



After living and working in the big smoke of Johannesburg for 13 years, we felt that it was time for a change. It was nerve-wrecking to leave behind all we had known to face new challenges. I had to give up the role of Financial Manager with Bytes Technology (a large IT company).

My husband, Arthur, would have to commute to Johannesburg on a weekly basis and Amy had to attend an English school, but little did we know that the change would be so easy. Living in Hoedspruit is like heaven on Earth!

Initially, I opted to be a stay-at-home Mom. Amy, our daughter, just loves her new school – Southern Cross and Ethan, our son, loves the outdoors and now has the opportunity of a lifetime to be outdoors daily.

After two years of being at home, I longed for the stimulation of the hustle and bustle of the business world and this led me to working as a bookkeeper for a small company in town to get the brain working again! Having studied B.Comm (Accounting) at Rand Afrikaans University (RAU) and completing my Honours in Tax (Unisa) this was quite an easy challenge.

Tracy den Dunnen then approached me with an offer to work for Zandspruit as the Companies' Bookkeeper. I accepted her offer of a mornings only post and love being part of a winning team.

We love our new lifestyle as we now have the time to live our lives in nature, amongst very friendly people.

I am an enthusiastic wildlife photographer, fanatical fitness freak (enjoy cycling, gym, running), and have a C for serious sports fan (rugby, cricket, F1, etc).

### IN MEMORIAM

Sadly, two of our friends, investors and future residents, Johann Diedericks and his life partner Anita Visser, died in a tragic aeroplane accident near Bushbuckridge, Mpumalanga on Wednesday 21 July 2010. They were en route to Hoedspruit after a day of business in Nelspruit.

Johann and Anita will be fondly remembered for their love of life, aviation, friendship and compassion.



Above from L-R: Johann Diedericks, Barry du Plessis, Ernest Craig, Louis Ashpole, Martin den Dunnen, Charl Visser, Sean Flynn, Anita Visser

Below: Johann's beloved Cessna 182



Best regards to all,

Martin (082 449 8895)

Tracy (083 977 9678)

Gerrit Jan SA (072 915 3050)

Gerrit Jan NL (0654 226762)

**ZANDSPRUIT, MOVE TO A BETTER PLACE**

**[www.zandspruit.co.za](http://www.zandspruit.co.za)**

**[www.zandspruit.nl](http://www.zandspruit.nl)**