ZANDNews



Zandvoort!

2nd Quarter 2013

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Zandspruit Forwards

This year is flying! The second quarter has come and gone and we are fast approaching the glorious summer in the Lowveld again. The much anticipated phase 2 of the Estate is becoming a reality, with Engineer's designs almost complete and work on the infrastructure to start imminently. Proclamation of this new phase is expected early in 2014.

The most exciting news for this quarter is without doubt the Zandspruit Airshow. This event will be held on the 7th of September and promises to be another world class event. An astounding array of pilots and aircraft have committed to doing displays on the day. Besides the Airshow, there will be stalls, rides, static displays, food halls, a beer tent and much more. The staff are already hard at work preparing the area for the show. Taxiways are being built, selective bush clearing is under way and the whole town is buzzing with anticipation. Don't miss the exhilaration!

Sales have progressed well in this quarter and a renewed interest in our Estate has emerged. We are well on the way to the halfway mark of stands sold and are working hard to achieve this milestone before the end of this year – have you secured your piece of paradise yet?

Enjoy your newsletter!

Martin den Dunnen

Gerrit Tan van der Grijn



Sales and Marketing

South African marketing took on a slightly different focus over the past few months. The team have been concentrating their efforts on bringing groups of people to Zandspruit to experience the Estate for themselves. However, that doesn't mean we held off on other activities! The quarter kicked off with an exhibit at Pick n Pay in Hoedspruit over the Easter weekend. The influx of tourists over this period, both South African and International, is certainly promising and shows that Hoedspruit is still growing as a destination.

The 27th April marked the day of our very first Fly In for the year, which was a huge success. The group invited were all members of the Lowveld Aero Club. The day started off with rather questionable weather which almost spoilt a great event, but thanks to a gap in the clouds and the sun finally peering through, we were pleased to welcome our guests at Zandspruit. After a welcoming drink it was off to our beautiful Bush Camp where a hearty South African breakfast was served. For interested parties, Martin and Gerrit Jan hosted an introductory drive later in the morning, giving our guests the opportunity to view the Estate up close and personal. By lunch time we said our goodbyes and, with the sun now shining brightly, they all enjoyed a safe trip home.

May was filled with a number of events such as the Mariepskop Bulletjies Rugby and Netball sports day, the LASS Golf Day, the Lowveld Chamber of Commerce Golf Day, The Barberton and Botswana Airshows and of course, the Swartkops Airshow.

We welcomed a new type of event on Zandspruit in June; hosted by the Centurion Chamber of Commerce and Sareta Lubbe (Zandspruit's Sales Executive for Gauteng Region) the ladies held an Executive Drive down to Zandspruit Estate. Chevrolet sponsored the vehicles and the cost of the travel. Nine top executives from Pretoria enjoyed enroute refreshments and interesting stops, eventually arriving safely at Zandspruit Bush & Aero Estate to meet with the personnel.

Martin welcomed the guests with a short overview of the Estate, an introductory tour and then all were swept off to enjoy a magical sunset at the Madada Dam.



The next day their

stay was ended off with a game drive experience that left them in awe of the beauty of Zandspruit Estate as a whole. This was definitely an event worth repeating and certainly gave guests a lasting, positive impression of Zandspruit Estate and everything it has to offer.

We ended off the quarter with a few smaller exhibits in the Tzaneen Lifestyle Centre as well as supporting the renowned 19th Squadron Golf Day held by the South African Air Force.

Upcoming events include:

Hippo Pools Fly In – 27 July 2013 Penryn Golf Day – 8 August 2013 Getaway Show JHB – 30 Aug – 1 September 2013

Zandspruit Airshow – 7 September 2013 Rand Airshow – 29 September 2013



Zandspruit Bush & Aero Estate is very proud to announce that we will be holding our very first Airshow in Hoedspruit on Zandspruit Estate itself on the 7th September 2013.

We have a very exciting line up of more than 30 aircraft displaying on the day.

Flying Lions Harvards • Goodyear Pitts • Gabriel Pitts • Hunter •
 Mustang • L 29 • Yaks • Foxbat • Impala • Cirrus • Zlin • Huey and much more!

Gate fees: R60 per adult and R20 per child under 12

Lots of food stalls, beer tent, fun, fun and more fun-bring your camp chairs and enjoy

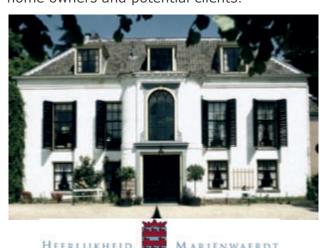


For more information please email info@zandspruit.co.za or call: 015 793 1192



International Marketing

With the summer holidays in Europe just a few weeks away, the Zandspruit marketing team is gearing up for the first exhibition of the second half of this year, being the Landgoed Fair Mariënwaerdt from 17 to 21 August. This fair attracts over 40 000 visitors over 5 days and displays outdoor and country living. If the weather cooperates we will once again be setting up our boma and sharing South African wines and boerewors with friends, existing home owners and potential clients!





The other exhibitions that have been booked and planned already are the Secondhome International Exhibitions in Brussels (Belgium) and Utrecht (The Netherlands).

The existing recipients of our newsletter in these two countries will receive invitations to visit our stand at these exhibitions a couple of weeks before each exhibition. The following exhibitions are planned for the second half of this year:

21 - 25 August

Marienwaerdt Country Fair Beesd, The Netherlands

20 - 22 September

Secondhome International Dutch edition

Utrecht - The Netherlands

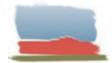


Secondhome International Belgian edition Brussels, Belgium



We invite one and all, especially those who have visited us at one of the above mentioned exhibitions before, to visit our stand. The fact that we have been exhibiting Zandspruit Bush & Aero Estate for 4 years now and have made numerous sales as a result of these exhibitions proves that we have a fantastic product. Our 5 meter tall giraffe attracts significant attention; once at the exhibition you will easily find our stand! We have free entrance tickets available for all our exhibitions.





We have a variety of houses on show representing the 3 design styles on the Estate. Some of these are fully furnished, enabling visiting Clients to see the actual product. This will make a visit to Zandspruit Bush & Aero Estate a unique and rewarding experience for both South African and International Clients.

Should you be interested, please be advised that we have an 8-day familiarisation trip available, with accommodation provided on Zandspruit Bush & Aero Estate in one of the luxurious and elegantly decorated houses with private swimming pool. There is no better way to experience the beauty and lifestyle that Zandspruit offers than to experience it up close and personal.









Farm Management

Rainfall

The good rains we had during September started off an exceptional rainy season. We could not have asked for better rainfall this year: good early rain in September, then some heavy rain in January and to finish off, some late rain in May. Ongoing rain throughout all these months has had a wonderful effect on the bush.

Vegetation

Winter this year has been very mild so far, with average daytime temperatures a very pleasant 24°C -28°C. In some parts of the Estate, trees that should have shed their leaves at least a month ago are just starting to lose them now. I have even noticed some Knob thorn trees flowering already, which is almost a month too early. The Estates' vegetation is in the best condition it has ever been for this time of year since we have been managing the Estate.

Animals

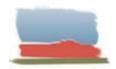
Our Giraffe have produced two more healthy babies and they can normally be seen around the open areas near Madada dam. A good sighting of Caracal was recorded during this

period, as well as two very quick glimpses of a large male Leopard. Only four Wild Dogs were seen on Zandspruit in May. They stayed with us for a week and then moved south again. It seems that the larger pack of Wild Dogs has moved further south as we have not seen them in a while. I followed up on a set of drag marks across one of our roads and found an Impala carcass that had been killed by a female Leopard. The next day I checked on the kill again and discovered that a male Leopard had taken it away from the female and pulled it up a tree. Unfortunately, I did not get a sighting of either of them. Our annual game count is scheduled for early September this year.

Sandspruit River & Dams

The Sandspruit River has not stopped flowing yet this year. In some parts the river flows under the sand, but at least half of the river is flowing above ground level. This has kept most of the pools in the riverbed full. All three of our dams got good runoff water during the rainy months and we have a good supply of water in them for the winter months. Madada dam is still a great place to have a sundowner and watch our flocks of Egyptian geese take off against a golden sunset!





Construction



On 6 May the South African Express flight from Johannesburg touched down on the warm tarmac of Eastgate Airport. Gerrit Jan was there to meet Herman en Jeannette, who are visiting the area for the second time. "Despite the fact that it is spring in Holland, it is still raining and cold there. I am glad to be back in the Hoedspruit winter, 27° suits me just fine" says Herman with a smile. Gerrit Jan is there to take them to their new holiday home that has been built over the past 8 months. Jeannette: "I presume we will go straight to the house? We can't wait any longer to see it".

The first time Herman and Jeannette visited Hoedspruit and Zandspruit was 9 months ago, when they chose their stand. A stand with great trees and stunning mountain views. "We were able to stay in a completed home on the Estate. It was definitely the best way to experience the Zandspruit way of living". Herman and Jeannette opted for the Thatch Duiker design,



adding a third bedroom and extending the outside patio.
And, because of Herman's passion for cars, the

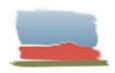
double garage was a must. "After our stay on Zandspruit 9 months ago we decided not to buy immediately. We wanted to think about it for a while. But during the KLM flight from Johannesburg back to Amsterdam it became crystal clear: this is what we wanted.

Back in Holland, Gerrit Jan came to see us at

our home and we finalised the building plans and chose all our finishes – all in one evening! "Tiles, colours, sanitary ware, cupboards and kitchen design, appliances, light fittings Everything! A few weeks later construction started and now, 8 months later, our holiday home is finished!" said a jubilant Herman. "We are going to camp in our house and explore the shops for furniture. Luckily, Zandspruit ordered beds for us in advance, so we have a bed to sleep in. The rest will follow slowly but surely, as we are on Zandspruit for the next 7 weeks".

Herman and Jeannette plan to spend half the year in their new house, avoiding the European cold and rain. "This is the ideal place to come to as summer and winter are reversed between the two countries and even when we decide to come to Hoedspruit in July, the winter days are still pleasantly warm".





Gallery



