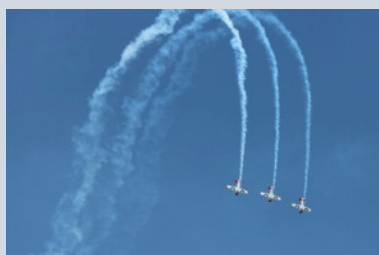


### 3rd Quarter 2013

- Zandvoort
- Sales and Marketing
- Zandspruit Airshow
- International Marketing
- Farm Management
- Construction
- Gallery



## Zandvoort!

### *Zandspruit Forwards*

What a quarter! We pressed the 'start' button on the installation of the phase 2 infrastructure, we've had booming sales and a remarkable Airshow. Zandspruit can truly be proud of itself. This place is moving!

Yes, the installation of infrastructure in phase 2 has commenced and we expect completion before the end of this year. This phase will add a further 60 stands to the Bush & Aero Estate, making a total of 200 stands.

As reported recently, sales are up at Zandspruit and many clients have already reserved prime properties in phase 2 of the Estate. No less than 22 of the 60 stands due for launch in February 2014 have already been snapped up. This brings the total number of sold stands to 94 out of 200 – only 6 to go to our halfway target by the end of the year. Have you booked yours yet?

We predicted a 'world class event' for our Airshow, but even we were taken aback when renowned African Pilot Editor Athol Franz described the Zandspruit Airshow as "...one of the finest aviation events that I have ever attended in my life". If you missed it, you missed out! Be sure to read the full report in this newsletter and make a note of the date of our second Airshow that will be held on 6 September 2014 – book your (flight) tickets early!

Enjoy your newsletter!

*Martin den Dunnen*

*Gerrit Jan van der Grijn*



# Sales and Marketing

Wow, how the last 3 months have flown. Time is certainly not standing still for anyone. We have had an exciting few months with a number of mall exhibits, National exhibits and the Hippo Pools Fly In. We also had a fun day at the Penryn Golf Day and a busy weekend at the Rand Airshow in Johannesburg.

The big event of the year, the Zandspruit Airshow 2013, was exceptionally successful. We received many compliments; from the pilots who participated in the show, to exhibitors and spectators. For a small town, Zandspruit put on a show to match or exceed any national Airshow in South Africa. The media coverage received was phenomenal. Athol Franz gave the event 4 pages in the African Pilot (see next page for his write up here is the link: [http://www.zandspruit.co.za/press/2013-09\\_ZandspruitAirshow.pdf](http://www.zandspruit.co.za/press/2013-09_ZandspruitAirshow.pdf)). We also had good coverage in SA Flyer magazine as well as making front page news in the Kruger 2 Canyon newspaper. We received excellent reviews in the Hoedspruit Herald, The Lowvelder and Bushveld Times. Pilot's Post put together a very nice overview of the day featuring the various planes with a short overview of each display. Please follow this link to review their post:

<http://www.pilotspost.com/arn0000371>

Despite a hectic schedule, we also managed to exhibit at the Nelspruit Tourism Expo shortly after the Airshow. We exhibited at the Secunda Airshow on the 11 – 13 October and then the Retirement Expo at the Coca Cola Dome on the 25 – 27 October. We are pleased to say that we have received excellent feedback and interest in the Estate from all the events that we participated in, as well as a number of sales. Due to the increased interest in the Estate we have decided to staff our Gatehouse on a Saturday morning to service the weekend tourists visiting Hoedspruit. The following events are diarised for the balance of 2013:

Woodlands Mall Exhibit 15 - 17 November  
Nedbank Golf Challenge: 4 – 9 December 2013 at Sun City.

## **Airshow of the Year Awards 2013**

Gerrit Jan Van der Grijn, Director at Zandspruit Estates, received the certificate of **2nd Place** for Airshow of the Year 2013, held by the Aero Club of South Africa at the Wanderers Club in Johannesburg on the 2nd November 2013. To Gerrit Jan's left is Rikus Erasmus, Chairman of ASSA and to the far left, Athol Franz, Editor of African Pilot Magazine.





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October 2013

Volume 12 No.10

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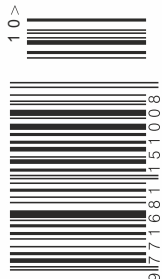
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Cover photograph by Willie Bodenstein

**WIN WIN WIN WIN WIN**  
A weekend for two at Zandspruit  
Bush & Aero Estate





# ZANDSPRUIT AIRSHOW

By Athol Franz

**Some months ago, Martin den Dunnen developer of Zandspruit Bush & Aero Estate called me to enquire about a suitable date to host an airshow at the estate. I do not give out dates as this is an ASSA function, but after realising that Martin was serious I presented him with some suitable dates.**

Zandspruit Bush & Aero Estate, is situated just outside the Lowveld town of Hoedspruit and a respectable distance from the majestic Klein Drakensberg Mountains. The estate's 1 000 hectares has 200 residential stands of approximately one hectare each. 38 are Aero stands where the owners have the option of building a hangar along the 1 000m paved runway. An area at the southern end of the runway will be utilised to build further hangars for property owners who do not want to live next to the runway. An area of 650 hectares across the river has been set aside as a wilderness area and will not be built on in the future. The reserve is fully stocked with plains' game such as giraffe, wildebeest, impala, zebra, nyala, warthog and other animals, whilst leopards are frequent visitors as they traverse the area.

If ever there was an airshow that was enjoyed by everyone to whom I spoke, it was the Zandspruit Bush & Aero Estate airshow on Saturday 7 September. Willie Bodenstein, Christine Brits and I flew to Zandspruit in Air Team's King Air C90 from Wonderboom with Darius Briers at the controls, whilst Chris Briers flew Leon du Plessis in AirTeam's CT-4E military trainer to the event. It was evident; upon landing that the Zandspruit team had gone to extraordinary lengths to ensure a successful airshow in the 'bush.'

The airfield had been well marked so that spectators would not encroach on the flight line and a wellconstructed temporary 'control and command tower' had been erected at the runway's halfway mark. The control tower was manned by Donovan Hoey and Marelise Scheepers from Lanseria's control tower. Chris Briers was the flight director, Cliff Lotter

was the safety director aided by Piet van Rensburg and Mike Visagie and Neil de Lange was the RAASA representative. Brian Emmenis and his commentary crew worked from the Capital Sounds' control vehicle parked at the base of the control tower.

Martin den Dunnen certainly has the power of persuasion on his side, because he managed to persuade most of the best airshow pilots in the country to participate, which for a relatively small airshow set in the bushveld was incredible. The line-up consisted of three T28 Trojans flown by Pierre Gouws, Jayson Beamish and Nigel Hopkins. Two T6 Harvards. Mustang P51 Sally flown by Menno Parsons. Impala Mk1 flown by Mike Weingartz. A L29 flown by Koos Kieck. A Hawker Hunter flown by Ron Wheeldon. A MX2 Nigel Hopkins. A PAC 750 dropping skydivers flown by Darius Briers. The Goodyear Eagles' Pitts Specials flown by Glen Warden, Nigel Hopkins and Neil Trollip. The Eqstra Flying Lions displayed by Scully Levin, Arnie Meneghelli, Ellis Levin and Sean Thackeray who also flew the Gabriel Pitts Specials. CC Pocock's Cessna 172. A Huey performing a water drop flown by Paul Bester. An Albatross flown by Ingmar Bezuidenhout. Gyrocopter flown by Tom van der Meulen. Bat Hawk displayed by Andrew Pappas. Yak 52s Charles Urban and Vaughn RusselSmith. A Robinson R22 displayed by Danie Terblanche. A Cirrus SR 22 flown by Deon Wentzel. A Kodiak flown by Andy Currin and Nigel Hopkins and an Extra 300 flown by Charles Urban. What a remarkable turnout! Martin even presented a full colour airshow programme with times and participants that was very accurate. The Zandspruit airshow was one of the finest aviation events that I have ever attended in my life.

**"The Zandspruit airshow was one of the finest aviation events that I have ever attended in my life."**

*Bush Air Cessna 172  
- Athol Franz*



*Zandspruit Bush & Aero Estate Cessna 206  
- Christine Brits*



*Eqstra Harvards - Athol Franz*



*Pitts Special - Willie Bodenstein*



*Hawker Hunter - Athol Franz*



*T-28 Trojan formation - Athol Franz*



*Left to right: Wesley Bradfield (Capital Sounds), Donovan Hoey (ATC Lanseria), Piet van Rensburg (safety), Marelize Scheepers (ATC Lanseria), Cliff Lotter (safety director), Brian Emmenis (Capital Sounds), Chris Briers (flight director), Leon du Plessis (Capital Sounds), Neil de Lange (RAASA), Koos Kieck (display pilot)*



*Eqstra Harvard taking off - Willie Bodenstein*



*Aerial view of the crowd line - Athol Franz*



*MX2 and Cirrus SR22 formation  
- Athol Franz*



*Kodiak - Christine Brits*

**P-51 Mustang taking off - Athol Franz**



A large parking area on the southern side of the airfield had been cleared and one of the hangars that had already been constructed was used as the communications point for the display pilots. In addition, AVGAS was available from a 5 000 litre tank mounted on the back of a truck with refuellers and marshals to assist the pilots.

At about the mid-point of the runway three newly constructed hangars were used to provide a much needed watering hole, exhibition hall and a meeting area where the pilots and their assistants, members of the Zandspruit community and VIPs were fed and watered all day and well into the evening.

Once the airshow had finished the three T28 Trojans followed by two T6 Harvards took off with passengers at sunset, to provide a 'special experience' to some of the people who have invested in The Zandspruit estate. The formation of the five radial powered aircraft as they crossed the airfield delighted many people who stayed to enjoy the remarkable hospitality of the estate.

## COMMENTS FROM PARTICIPANTS

### **Graham Field (Skydiver)**

"Awesome airshow because I was able to make five skydives. Three from the PAC 750, one from the Zandspruit Cessna 206 and one inverted drop from Dennis Spence's Pitts Special. The show was very well organised in a beautiful setting and it was great to have virtually unrestricted airspace so that we could obtain the height we required to skydive."

### **Menno Parsons (Mustang Sally)**

"Martin and his community have a lovely 'thing going' as this was a very intimate airshow. My first landing was a little daunting, but when I became used to the runway it was easier to land my Mustang. Zandspruit presented awesome camaraderie amongst the airshow pilots and airshow community."

### **Glen Warden (Goodyear Pitts Special team)**

"The theme of the airshow was focused on the public because it delivered entertainment and fun, which is something that we are almost losing due to over regulation at airshows. The authorities underestimate the professionalism of the participating airshow pilots and I believe we should see a far more cooperative approach rather than a unidirectional mandate."

### **Danie Terblanche (Robinson R22 pilot)**

"To have an airshow in the Limpopo province was due to the fact that Martin and his team made this happen. They were very efficient and opened their gates to hospitality, friendship and kindness to the pilots, their families and all the spectators."

### **Nigel Hopkins (MX2, T28 Trojan, Pitts Special display pilot)**

"This was an awesome day and I was able to fly several different planes in probably the best setting in the country together with some of the finest pilots in the world. Huge thanks to the Zandspruit community for its amazing hospitality."

### **Ron Wheeldon (Hunter display pilot)**

"At my elder brother's 50th birthday party in Hoedspruit, I was introduced to Martin den Dunnen and he said he was a great fan of the Hawker Hunter and he would like to see my Hunter fly at the Zandspruit airshow. I flew down from Lanseria at midday on Saturday at 19,500 feet taking just 34 minutes at Mach .9 or 550 knots. I slowed down to see the layout of the airfield and flew some circuits for the benefit of the spectators. My landing at Air Force Base Hoedspruit airfield was well organised as everything had been laid on by the South African Air Force (SAAF.) My thanks go to everyone involved."

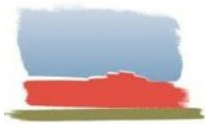
### **CC Pocock (Bush Air Cessna 172 pilot)**

"This was one of the best organised airshows that I have ever attended – 'like a well-oiled machine' because everything worked. Zandspruit was a unique show set in the bushveld and against the backdrop of the beautiful mountains. The relaxed atmosphere was fantastic and if one did not know better, one would have thought that Martin and team had been organising airshows for years."

From the African Pilot team, I would like to express special thanks to Martin den Dunnen and his partner Gerrit Jan van der Grijn as well as the hard working Zandspruit team which went to a great deal of trouble to ensure a terrific day which was enjoyed by everyone in the lovely hot Lowveld sun over the weekend. This was one of the finest airshows that I have ever attended in my life. ✈

For further information on Zandspruit Estate  
please contact the marketing team at: 015 793 1192  
or e-mail: [info@zandspruit.co.za](mailto:info@zandspruit.co.za) website: [www.zandspruit.co.za](http://www.zandspruit.co.za)





# International Marketing

Our first exhibition in the second half of this year was the Landgoedfair Marienwaardt in Beesd, The Netherlands. For the fifth year in a row the weather was great and numerous existing and prospective clients joined the Zandspruit sales team for a cool glass of South African white wine. Unlike other country fairs throughout the Netherlands, the visitors numbers reach an all-time high of well over 45 000, a great achievement for the event organizers.



The autumn editions of the Second Place exhibition in Brussels, Belgium as well as the Secondhome International exhibition in Utrecht, The Netherlands, were very well attended and our tall giraffe attracted a lot of attention again!

Due to these exhibitions and the efforts of the European sales team we have several prospective clients, both Dutch and Belgium, visiting Zandspruit in the near future.

All visiting prospective clients will be able to stay in one of the luxurious and

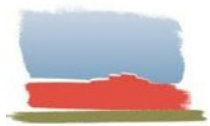
elegantly decorated houses with private swimming pool.

Should you be interested in viewing our Estate, please note that we have an 8-day familiarisation trip available for potential international clients including flights from Europe and various local trips to see the beauty of the Lowveld, with the Kruger National Park and the Blyde River Canyon as highlights. All trips to view the Estate are fully individualized and arranged to suits your time schedule!

Zandspruit Bush & Aero Estate proves to be "The African Dream Personified" for more and more South Africans and Europeans. Make sure you don't miss out; come to see for yourself, experience the beauty, serenity and unlimited natural wonders that both Zandspruit and the area have to offer. For more information or bookings please contact Gerrit Jan van der Grijn on [gjg@zandspruit.co.za](mailto:gjg@zandspruit.co.za) . We hope that we can welcome you on Zandspruit soon!







# Farm Management

## **Rainfall**

There has been very little rain this quarter, with only 3mm recorded so far.

## **Vegetation**

The bush is looking very dry at the moment because of the lack of rain. Hopefully the rains will come soon.

## **Animals**

Once again we completed our annual game count at the end of September. We removed 19 Zebra, 5 Kudu and 50 Impala off the Estate this year to keep our carrying capacity in check. Five Reedbuck have also been introduced onto the Estate.

### **Game count      2013**

Blue Wildebeest	25
Bushbuck	5
Duiker	12
Giraffe	14
Impala	264
Kudu	33
Nyala	21
Bushpig	4
Warthog	9
Waterbuck	9
Steenbuck	2
Reedbuck	5
Zebra	25

## **Sandspruit river & dams**

Due to the lack of rain, both Hide dam and Nthunduluka dam are dry. Madada dam has done well and still holds a lot of water. The Zandspruit River is still holding some good water for our animals.

## **Special sightings**

4 wild dogs

Male leopard on a warthog kill

Aardvark

## **Interesting facts**

We have decide to make this report more educational to our readers , so from now on we will share some of my knowledge on different aspects of the environment on Zandspruit Estate with you.

We start off with some tips on how to identify some common tree species as well as interesting facts about them.

## **Marula (*Sclerocarya birrea*)**

### **Identification**

It is a medium sized tree getting to a height of around 18 m. Its shape is normally an upright single trunk with a spreading rounded crown. The bark is pale grey/brown color with roundish disks that peel off at times.



The leaves are compound, meaning it is made up of lots of small leaflets. The fruit is roundish in shape and is green when on the tree, only ripening yellow when on the ground.



#### Points of interest

The Marula is one of the few tree species that has a male and female plant. The fruit of the Marula has four times the vitamin C content than that of an orange. Alcohol and marula jelly as well as marula nuts, are made from the fruit (Amarula). The bark has medicinal properties and is used for the treatment of dysentery, diarrhea and rheumatism. One tree can produce up to 500kg of fruit a year. The Marula is a protected tree in South Africa. All the trees that are on the main road in front of Zandspruit are Marula trees, some of which were planted by the Developers.

#### **Weeping Boer - Bean** (*Schotia brachypetala*)



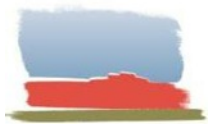
#### Identification

It is a medium to large tree with a wide-spreading, densely branched, rounded crown. It has a single trunk and the branches normally hang low. Trees can reach a height of 22 m, but most commonly grow 11 to 16 m. The bark is rough and grey brown in colour. The leaves are compound, with 4 to 6 pairs of leaflets. The flowers are deep red, and are produced in masses. The fruit is a large woody, brown pod.

#### Points of interest

The flowers produce large amounts of nectar, which over-flows and drips or 'weeps' from the flowers and may be the origin of the common name, the weeping boer-beans. A decoction of the bark is taken to treat heartburn and hangovers. Bark and root mixtures are used to strengthen the body and purify the blood, as well as diarrhoea. The seeds are edible after roasting, and have high carbohydrate content. The bark can be used for dyeing, giving a red-brown or red colour. The timber is hardy and suitable for making furniture. The Weeping Boer-Bean is the most common large tree on the Sandspruit river bank.





# Construction

Our order book is full of signed building contracts for the rest of this year and a magnitude of enquiries for the construction of houses in next year – book your spot early!

This newsletter we are starting with the first in a number of articles for you to consider when it's your turn to build! We will start with the most obvious question first:

## What are the requirements of a contractor to ensure a successful build

Choosing a contractor is probably the single most important decision that you will make. Your contractor should have the following credentials:

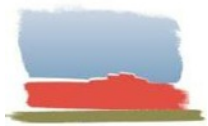
- He should have been in business for at least 5 – 10 years
- He must have a sound understanding of the building trade and new greener technologies
- He should have at least 10 contactable references
- He must have his own equipment required to do the job
- He must be credit worthy and not ask for a deposit on a house build project
- He must have experience in building for absentee owners

- He should be based in Hoedspruit
- He must have examples of his most recent work that may be viewed by yourself
- He should have the ability to help you select your finishes in-house
- He should have a track record of delivering your home on time and within budget

We at Zandspruit Construction are compliant with all these requirements ensuring that your build time is also a dream time and not a nightmare! We ensure that the building process is an enjoyable and hassle free process, leaving you to enjoy your home in the tranquillity of the African Bushveld! Build with Professionals: Build with Zandspruit Construction!







# Gallery

